

**Compensation Employees Credit Union**  
**Financial Statements**  
*December 31, 2017*

# Compensation Employees Credit Union Contents

*For the year ended December 31, 2017*

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## **Management's Responsibility**

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To the Members of Compensation Employees Credit Union:

Management is responsible for the preparation and presentation of the accompanying financial statements, including responsibility for significant accounting judgments and estimates in accordance with International Financial Reporting Standards. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of financial statements.

The Board of Directors and Audit Committee are composed entirely of Directors who are neither management nor employees of the Credit Union. The Board is responsible for overseeing management in the performance of its financial reporting responsibilities, and for approving the financial information included in the annual report. The Audit Committee has the responsibility of meeting with management and external auditors to discuss the internal controls over the financial reporting process, auditing matters and financial reporting issues. The Committee is also responsible for recommending the appointment of the Credit Union's external auditors.

MNP LLP is appointed by the members to audit the financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the Committee and management to discuss their audit findings.

February 27, 2018

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General Manager

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## Independent Auditors' Report

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To the Members of Compensation Employees Credit Union:

We have audited the accompanying financial statements of Compensation Employees Credit Union, which comprise the statement of financial position as at December 31, 2017, and the statements of comprehensive income, changes in members' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of Compensation Employees Credit Union as at December 31, 2017 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Abbotsford, British Columbia

February 27, 2018

*MNP LLP*

Chartered Professional Accountants

# Compensation Employees Credit Union

## Statement of Financial Position

As at December 31, 2017

	2017	2016
<b>Assets</b>		
Cash and cash equivalents	1,146,020	211,957
Investments (Note 5)	2,534,655	2,537,046
Member loans receivable (Note 6)	28,443,396	28,750,549
Income taxes receivable	376	1,090
Equipment (Note 7)	-	14,234
Deferred tax asset (Note 8)	12,000	9,000
	<b>32,136,447</b>	<b>31,523,876</b>
<b>Liabilities</b>		
Member deposits (Note 9)	28,704,412	28,656,540
Borrowings (Note 10)	1,000,000	500,000
Accounts payable and accrued liabilities	36,368	40,803
	<b>29,740,780</b>	<b>29,197,343</b>
<b>Commitments</b> (Note 16)		
<b>Members' equity</b>		
Equity shares (Note 11)	660,198	650,389
Retained earnings	1,735,469	1,676,144
	<b>2,395,667</b>	<b>2,326,533</b>
	<b>32,136,447</b>	<b>31,523,876</b>

Approved on behalf of the Board

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## Compensation Employees Credit Union Statement of Comprehensive Income

*For the year ended December 31, 2017*

	2017	2016
<b>Interest income</b>		
Member loans	994,562	980,707
Investments	27,712	44,461
	1,022,274	1,025,168
<b>Interest expense</b>		
Member deposits	126,849	108,529
Member shares	315,784	335,424
Borrowings	7,832	-
	450,465	443,953
<b>Financial margin</b>	571,809	581,215
<b>Other income</b>	29,463	45,104
<b>Financial margin and other income</b>	601,272	626,319
<b>Operating expenses</b>		
Advertising and promotion	15,581	14,397
Building occupancy	17,778	12,508
Data processing	36,259	46,407
Depreciation	14,234	11,112
Dues and assessments	50,555	50,913
Office	44,441	39,949
Professional and consulting	19,525	24,000
Salaries and employee benefits	302,507	315,313
	500,880	514,599
<b>Income before income taxes</b>	100,392	111,720
<b>Income taxes (recovery) (Note 8)</b>		
Current	11,624	11,103
Deferred	(3,000)	(1,000)
	8,624	10,103
<b>Comprehensive income</b>	91,768	101,617

*The accompanying notes are an integral part of these financial statements*

## Compensation Employees Credit Union Statement of Changes in Members' Equity

For the year ended December 31, 2017

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	<i>Equity shares</i>	<i>Retained earnings</i>	<i>Total equity</i>
<b>Balance December 31, 2015</b>	<b>642,870</b>	<b>1,606,438</b>	<b>2,249,308</b>
Comprehensive income	-	101,617	101,617
Equity share dividends	-	(31,911)	(31,911)
Net issuance of equity shares	7,519	-	7,519
<b>Balance December 31, 2016</b>	<b>650,389</b>	<b>1,676,144</b>	<b>2,326,533</b>
Comprehensive income	-	91,768	91,768
Equity share dividends	-	(32,443)	(32,443)
Net issuance of equity shares	9,809	-	9,809
<b>Balance December 31, 2017</b>	<b>660,198</b>	<b>1,735,469</b>	<b>2,395,667</b>

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The accompanying notes are an integral part of these financial statements

## Compensation Employees Credit Union Statement of Cash Flows

*For the year ended December 31, 2017*

	<b>2017</b>	<b>2016</b>
<b>Cash provided by (used for) the following activities</b>		
<b>Operating activities</b>		
Comprehensive income	91,768	101,617
Depreciation	14,234	11,112
Deferred income tax recovery	(3,000)	(1,000)
Changes in working capital accounts:		
Income taxes receivable	714	4,424
Accounts payable and accrued liabilities	(4,435)	5,901
Accrued interest on member loans receivable	(2,349)	(7,159)
Accrued interest on member deposits	8,869	(34,143)
	<b>105,801</b>	<b>80,752</b>
<b>Financing activities</b>		
Net proceeds from borrowings	500,000	500,000
Net change in member deposits	39,003	(16,019)
Net issuance of equity shares	9,809	7,519
Equity share dividends	(32,443)	(31,911)
	<b>516,369</b>	<b>459,589</b>
<b>Investing activities</b>		
Net change in member loans receivable	309,502	(2,648,365)
Net change in investments	2,391	(6,637)
	<b>311,893</b>	<b>(2,655,002)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>934,063</b>	<b>(2,114,661)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>211,957</b>	<b>2,326,618</b>
<b>Cash and cash equivalents, end of year</b>	<b>1,146,020</b>	<b>211,957</b>

*The accompanying notes are an integral part of these financial statements*



# Compensation Employees Credit Union

## Notes to the Financial Statements

For the year ended December 31, 2017

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### 1. Reporting entity

Compensation Employees Credit Union (the "Credit Union") was formed pursuant to the Credit Union Incorporation Act of British Columbia and the operation of the Credit Union is subject to the Financial Institutions Act of British Columbia ("the Act").

The Credit Union serves members in the lower mainland area of British Columbia and the surrounding areas. The address of the Credit Union's registered office is 6951 Westminster Highway, Richmond, British Columbia.

#### **Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") and interpretations adopted by the International Accounting Standards Board ("IASB").

These financial statements for the year ended December 31, 2017 were approved by the Board of Directors on February 27, 2018.

#### **Basis of measurement**

The financial statements have been prepared using the historical basis except for the revaluation of certain financial instruments.

#### **Functional and presentation currency**

These financial statements are presented in Canadian dollars, which is the Credit Union's functional currency.

### 2. Change in accounting policies

#### **Standards and Interpretations effective in the current period**

The Credit Union adopted amendments to the following standards, effective January 1, 2017. Adoption of these amendments had no effect on the Credit Union's financial statements.

- IAS 1 Presentation of financial statements
- IAS 16 Property, plant and equipment
- IAS 38 Intangible assets

### 3. Summary of significant accounting policies

#### **Cash and cash equivalents**

Cash and cash equivalents comprise of cash on hand and demand deposits. Other investments (term deposits and certificates of deposit) purchased with a maturity date of three months or less are also reported as cash.

#### **Investments**

Each investment is classified into one of the categories described under financial instruments. The classification dictates the accounting treatment for the carrying value and changes in that value.

#### Central 1

Central 1 term deposits are accounted for at fair value through profit or loss.

#### Portfolio investments

Investments in equity investments that do not have a quoted market price in an active market are measured at cost.

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

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**3. Summary of significant accounting policies** *(Continued from previous page)*

***Member loans receivable***

Loans are initially recognized at their fair value and subsequently measured at amortized cost. Amortized cost is calculated as the loans' principal amount, less any allowance for anticipated losses, plus accrued interest. Interest revenue is recorded on the accrual basis using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to the carrying amount of the financial asset.

***Equipment***

Equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of equipment have different useful lives, they are accounted for as separate items of equipment.

All assets having limited useful lives are depreciated using the straight-line method over their estimated useful lives. Assets are depreciated from the date capitalized. The depreciation rates applicable for each class of asset during the current and comparative period are as follows:

	<b>Years</b>
Furniture and fixtures	3-15 years

The residual value, useful life and depreciation method applied to each class of assets are reassessed at each reporting date.

***Intangible assets***

The Credit Union's only intangible asset is computer software which is amortized to comprehensive income on a straight-line basis over 2-5 years. The useful life of computer software will be reviewed on an annual basis and the useful life is altered if estimates have changed significantly.

Gains or losses on the disposal of intangible assets will be determined as the difference between the net disposal proceeds and the carrying amount of the asset, and recognised in comprehensive income as other operating income or other operating costs, respectively.

At December 31, 2017 the net book value of the Credit Union's computer software is \$nil (2016 - \$nil). The initial cost of the software was \$89,368.

***Impairment of financial assets***

For financial assets carried at amortized cost, the Credit Union first assesses individually whether objective evidence of impairment exists for financial assets that are significant, or collectively for financial assets that are not individually significant. If the Credit Union determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the financial asset in a group of financial assets with similar credit risk characteristics and collectively assessed them for impairment. Financial assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has occurred, the amount of the loss is measured as the difference between the loan's carrying amount and the present value of estimated future cash flows. The carrying amount of the financial asset is reduced through the use of the provision for impaired financial assets and the amount of the impairment loss is recognized in comprehensive income.

Financial assets, together with the associated provision for impairment are reported as a credit loss when there is no realistic prospect of future recovery and when the Credit Union is in possession of the loan. Interest income is accrued until the financial asset becomes a credit loss.

The present value of the estimated future cash flows is discounted at the financial assets' original effective interest rate. The calculation of the present value of estimated future cash flows reflects the projected cash flows including provisions for impaired financial assets, prepayment losses, and costs to securitize and service financial assets.

For the purpose of the collective evaluation of loan impairment, financial assets are grouped on the basis of the Credit Union's internal system that considers credit risk, characteristics such as asset type, industry, geographical location, collateral, delinquency status and other relevant economic factors.

# Compensation Employees Credit Union

## Notes to the Financial Statements

For the year ended December 31, 2017

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### 3. Summary of significant accounting policies (Continued from previous page)

Future cash flows on the group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical credit loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions on which the historical credit loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year such as changes in unemployment rates, inflation, borrowing rates, consumer fuel prices, vehicle auction values or other factors that are indicative of incurred losses in the group and their magnitude.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in comprehensive income.

Bad debts are written off from time to time as determined by management and approved by the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provisions for impairment, if a provision for impairment had previously been recognized. If no provision had been recognized, the write offs are recognized as expenses in the period.

#### **Impairment of non-financial assets**

At the end of each reporting period, the Credit Union reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Credit Union estimates the recoverable amount of the cash-generating units ("CGU") to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGU's, or otherwise they are allocated to the smallest group of CGU's for which a reasonable and consistent allocation basis can be identified. Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss is recognized immediately in comprehensive income.

Where an impairment loss subsequently reverses, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in comprehensive income.

#### **Member deposits**

Member deposits are initially recognized at fair value, and are subsequently measured at amortized cost using the effective interest rate method.

#### **Equity shares**

Shares are classified as liabilities or member equity in accordance with their terms. Shares redeemable at the option of the member, either on demand or on withdrawal from membership, are classified as liabilities. Shares redeemable at the discretion of the Credit Union board of directors are classified as equity. Shares redeemable subject to regulatory restrictions are accounted for using the criteria set out in IFRIC 2 *Members' Shares in Cooperative Entities and Similar Instruments*.

# Compensation Employees Credit Union

## Notes to the Financial Statements

For the year ended December 31, 2017

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### 3. Summary of significant accounting policies *(Continued from previous page)*

#### **Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Credit Union and the revenue can be reliably measured.

Interest income is recognized in comprehensive income for all financial assets measured at amortized cost using the effective interest rate method. The effective interest rate is the rate that discounts estimated future cash flows through the expected life of the financial instrument back to the net carrying amount of the financial asset. The application of the method has the effect of recognizing revenue of the financial instrument evenly in proportion to the amount outstanding over the period to maturity or repayment.

Fees related to the origination or renewal of a loan are considered an integral part of the yield earned on a loan and are recognized using the effective interest method over the estimated repayment term of the related loan.

Investment income is recognized as interest is earned on interest-bearing investments, and when dividends are declared on shares.

Revenue from the provision of services to members is recognized when earned, specifically when amounts are fixed or can be determined and the ability to collect is reasonably assured.

#### **Income taxes**

Current tax and deferred tax are recognized in comprehensive income except to the extent that the tax is recognized either in other comprehensive income or directly in equity, or the tax arises from a business combination.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The calculation of current tax is based on the tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the assets are realized or the liabilities are settled. The calculation of deferred tax is based on the tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting year. Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base, except for taxable temporary differences arising on the initial recognition of goodwill and temporary differences arising on the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable income.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available which allow the deferred tax asset to be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### **Foreign currency translation**

Transactions denominated in foreign currencies are translated into the functional currency of the Credit Union at exchange rates prevailing at the transaction dates (spot exchange rates). Monetary assets and liabilities are retranslated at the exchange rates at the statement of financial position date. Exchange gains and losses on translation or settlement are recognized in comprehensive income for the current period.

# Compensation Employees Credit Union

## Notes to the Financial Statements

For the year ended December 31, 2017

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### 3. Summary of significant accounting policies (Continued from previous page)

#### **Financial instruments**

##### **Classification and measurement**

All financial instruments are initially recognized at fair value at acquisition. Measurement in subsequent periods depends on whether the financial instrument has been classified as fair value through profit or loss, available-for-sale, held-to-maturity, loans and receivables, or other financial liabilities as described below. During the year, there has been no reclassification of financial instruments.

Financial instruments classified as fair value through profit or loss are measured at fair value with unrealized gains and losses recognized through comprehensive income. The Credit Union's financial instruments classified as fair value through profit or loss include cash and cash equivalents and certain investments.

Available-for-sale financial assets are measured at fair value with unrealized gains and losses recognized in other comprehensive income. Certain equity instruments which do not trade in an open market and whose fair value cannot be reliably measured are recorded at cost. Transactions to purchase or sell these items are recorded on the settlement date. The Credit Union's equity investments held with Central 1 have been classified as available-for-sale.

Financial assets classified as held-to-maturity are subsequently measured at amortized cost using the effective interest rate method. The Credit Union does not have any financial instruments classified as held-to-maturity.

Financial assets classified as loans and receivables are subsequently measured at amortized cost. The Credit Union's financial instruments classified as loans and receivables include all members' loans receivable, accrued interest, and other receivables.

Financial instruments classified as other financial liabilities include member deposits, borrowings, accounts payable and accruals, and member shares classified as liabilities. Other financial liabilities are subsequently carried at amortized cost.

##### **Derecognition of financial assets**

Derecognition of a financial asset occurs when:

- The Credit Union does not have rights to receive cash flows from the asset;
- The Credit Union has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either:
  - The Credit Union has transferred substantially all the risks and rewards of the asset, or
  - The Credit Union has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Credit Union has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred or retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Credit Union's continuing involvement in the asset. In that case, the Credit Union also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Credit Union has retained.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of the existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amount is recognized in comprehensive income.

**3. Summary of significant accounting policies** *(Continued from previous page)*

***Fair value measurements***

The Credit Union classifies fair value measurements recognized in the statement of financial position using a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1: Quoted prices (unadjusted) are available in active markets for identical assets or liabilities;
- Level 2: Inputs other than quoted prices in active markets that are observable for the asset or liability, either directly or indirectly; and
- Level 3: Unobservable inputs in which there is little or no market data, which require the Credit Union to develop its own assumptions.

Fair value measurements are classified in the fair value hierarchy based on the lowest level input that is significant to that fair value measurement. This assessment requires judgment, considering factors specific to an asset or a liability and may affect placement within the fair value hierarchy.

***Pension plan***

The Credit Union participates in a multi-credit union defined contribution pension plan and recognizes contributions as an expense in the year to which they relate.

***Standards issued but not yet effective***

The Credit Union has not yet applied the following new standards, interpretations and amendments to standards that have been issued as at December 31, 2017 but are not yet effective. Unless otherwise stated, the Credit Union does not plan to early adopt any of these new or amended standards and interpretations.

***IFRS 9 Financial instruments***

The final version of IFRS 9 (2014) was issued in July 2014 as a complete standard including the requirements for classification and measurement of financial instruments, the new expected loss impairment model and the new hedge accounting model. IFRS 9 (2014) will replace IAS 39 *Financial instruments: recognition and measurement*. IFRS 9 (2014) is effective for reporting periods beginning on or after January 1, 2018. The Credit Union is currently assessing the impact of the standard on its financial statements. The Credit Union does not expect the standard to have a material impact on its financial statements. The new impairment and classification and measurement requirements will be applied by adjusting the Credit Union's Statement of Financial Position on January 1, 2018, the date of initial application of IFRS 9, with no restatement of comparative periods.

The adoption of IFRS 9 is expected to result in certain differences in the classification of financial assets when compared to the Credit Union's classification under IAS 39. The Credit Union continues to monitor and refine certain elements of its analysis of classification and measurement differences and the impairment assessment in advance of the Credit Union's December 31, 2018 financial statements.

***IFRS 15 Revenue from contracts with customers***

IFRS 15, issued in May 2014, will specify how and when entities recognize, measure, and disclose revenue. The standard will supersede all current standards dealing with revenue recognition, including IAS 11 *Construction contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer loyalty programmes*, IFRIC 15 *Agreements for the construction of real estate*, IFRIC 18 *Transfers of assets from customers*, and SIC 31 *Revenue – barter transactions involving advertising services*.

IFRS 15 is effective for annual periods beginning on or after January 1, 2018. The Credit Union is currently assessing the impact of this standard on its financial statements.

**4. Significant accounting judgements, estimates and assumptions**

The preparation of the Credit Union's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainties about these assumptions and estimates could result in outcomes that would require a material adjustment to the carrying amount of the asset or liability affected in the future.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

**4. Significant accounting judgements, estimates and assumptions** *(Continued from previous page)*

Key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date are discussed below.

***Allowance for impaired loans***

The Credit Union reviews its individually significant loans at each reporting date to assess whether an impairment loss should be recognized. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the impairment loss.

In estimating these cash flows, the Credit Union makes judgments about the borrower's financial situation and the net realizable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

Member loans that have been assessed individually and found not to be impaired and all individually insignificant loans are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether provision should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The collective provision assessment takes account of data from the loan portfolio such as credit quality, delinquency, historical performance and industry economic outlook. The impairment loss on member loans is disclosed in more detail in Note 6.

***Financial instrument not traded on active markets***

For financial instruments not traded in active markets, fair values are determined using valuation techniques such as the discounted cash flow model that rely on assumptions that are based on observable active markets or rates. Certain assumptions take into consideration liquidity risk, credit risk and volatility.

***Income taxes***

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Credit Union records its best estimate of the tax liability including the related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.

**5. Investments**

	<b>2017</b>	<b>2016</b>
<b>Central 1 term deposits and portfolio investments:</b>		
Central 1 term deposits maturing after three months	<b>2,405,555</b>	2,402,609
Portfolio investments	<b>129,100</b>	134,437
	<b>2,534,655</b>	2,537,046

***Liquidity reserve deposit***

As a condition of maintaining membership in Central 1, the Credit Union is required to maintain on deposit with Central 1 an amount equal to 8% of the Credit Union's total deposits and borrowings, less any cash on hand. The liquidity reserve deposit bears interest at a rate which is fixed periodically and is callable by the Credit Union on ninety days notice. At December 31, 2017, the Credit Union deposits exceeded the minimum required by \$1,175,222 (2016 - \$280,333).

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

**6. Member loans receivable**

*Principal and allowance by loan type:*

	<b>Principal performing</b>	<b>Principal impaired</b>	<b>Allowance specific</b>	<b>Allowance collective</b>	<b>Net carrying value</b>
Personal and other	3,082,413	109,884	104,844	-	<b>3,087,453</b>
Real estate secured	25,369,301	-	-	50,156	<b>25,319,145</b>
Accrued interest	36,798	-	-	-	<b>36,798</b>
<b>Total</b>	<b>28,488,512</b>	<b>109,884</b>	<b>104,844</b>	<b>50,156</b>	<b>28,443,396</b>

*2016*

	Principal performing	Principal impaired	Allowance specific	Allowance collective	Net carrying value
Personal and other	3,238,021	65,538	65,510	-	3,238,049
Real estate secured	25,171,610	395,931	57,134	32,356	25,478,051
Accrued interest	34,449	-	-	-	34,449
<b>Total</b>	<b>28,444,080</b>	<b>461,469</b>	<b>122,644</b>	<b>32,356</b>	<b>28,750,549</b>

*The allowance for loan impairment changed as follows:*

	<b>2017</b>	<i>2016</i>
Balance, beginning of year	<b>155,000</b>	155,000
Provision for impaired loans	-	-
Less: accounts written off	-	-
<b>Balance, end of year</b>	<b>155,000</b>	155,000



**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

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**6. Member loans receivable** *(Continued from previous page)*

*Loans past due but not impaired:*

A loan is considered past due when a counterparty has not made a payment by the contractual due date. The table that follows presents the carrying value of loans at year-end that are past due but not classified as impaired because they are either i) less than 90 days past due, or ii) fully secured and collection efforts are reasonably expected to result in repayment.

	1-29 days	30-89 days	90 days and greater	2017
Real estate secured	267,744	-	-	<b>267,744</b>
	1-29 days	30-89 days	90 days and greater	2016
Real estate secured	51,625	205,039	82,134	<b>338,798</b>

The principal collateral and other credit enhancements the Credit Union holds as security for loans include (i) insurance, mortgages over residential lots and properties, (ii) recourse to business assets such as real estate, equipment, inventory and accounts receivable, (iii) recourse to commercial real estate properties being financed, and (iv) recourse to liquid assets, guarantees and securities of indemnitors. Valuations of collateral are updated periodically depending on the nature of the collateral. The Credit Union has policies in place to monitor the existence of undesirable concentration in the collateral supporting its credit exposure. In management's estimation, the fair value of the collateral is sufficient to offset the risk of loss on the loans past due but not impaired.

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
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7. **Equipment**

*Furniture and  
fixtures*

**Cost**

Balance at January 1, 2016	141,915
Balance at December 31, 2016	141,915
Balance at January 1, 2017	141,915
Balance at December 31, 2017	141,915
<b>Depreciation and impairment losses</b>	
Balance at January 1, 2016	116,569
Depreciation charge for the year	11,112
Balance at December 31, 2016	127,681
Balance at January 1, 2017	127,681
Depreciation charge for the year	14,234
Balance at December 31, 2017	141,915
<b>Net book value</b>	
At December 31, 2016	14,234
<b>At December 31, 2017</b>	<b>-</b>

**Compensation Employees Credit Union**  
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**8. Income tax**

The significant components of income tax expense included in comprehensive income are composed of:

	2017	2016
<b>Current income tax expense</b>		
Based on current year taxable income	11,624	11,103
<b>Deferred income tax recovery</b>		
Origination and reversal of temporary differences	(3,000)	(1,000)
	8,624	10,103

Reasons for the difference between income tax expense for the year and the expected income taxes based on the statutory tax rate of 26% are as follows:

	2017	2016
Net income before tax	100,392	111,720
Income tax expense on the statutory rate	26,102	29,046
Small business deduction	(12,431)	(11,104)
Items not deductible for tax purposes	32,514	32,139
Items deductible for tax purposes	(34,561)	(38,978)
Income tax expense	11,624	11,103

The movement in 2017 deferred income tax assets are:

	Jan 1, 2017	Recognized in comprehensive income	Dec 31, 2017
<b>Deferred income tax assets:</b>			
Allowance for impaired loans	7,000	1,000	8,000
Equipment	2,000	2,000	4,000
	9,000	3,000	12,000

The movements in 2016 deferred income tax assets are:

	Jan 1, 2016	Recognized in comprehensive income	Dec 31, 2016
<b>Deferred income tax assets:</b>			
Allowance for impaired loans	6,000	1,000	7,000
Equipment	2,000	-	2,000
	8,000	1,000	9,000

## Compensation Employees Credit Union

### Notes to the Financial Statements

*For the year ended December 31, 2017*

#### 9. Member deposits

	2017	2016
Demand	19,558,174	21,201,892
Terms	2,492,219	1,293,679
Registered savings plans	6,211,680	5,727,499
Accrued interest savings and deposits	442,339	433,470
	<b>28,704,412</b>	<b>28,656,540</b>

#### 10. Borrowings

The Credit Union has an operating line of credit and a term loan agreement to a maximum borrowing position of \$1,584,962 (2016 - \$1,618,379) with Central 1. Borrowings are secured by an assignment, hypothecation, charge and pledge of all book debts and accounts to Central 1 and bear an annual interest rate based on the Chartered Banks overnight funds rate, with no fixed repayment dates.

As at December 31, 2017, the Credit Union's borrowings with Central 1 amounted to \$1,000,000 (2016 - \$500,000).

#### 11. Equity shares

Authorized:

Unlimited number of equity shares, at an issue price of \$1

Issued:

	2017	2016
<b>Member shares classified as equity</b>		
Equity shares	660,198	650,389

#### ***Terms and conditions***

Equity shares are as provided for by the Credit Union Act and administered according to the terms of the Credit Union Bylaws which set out the rights, privileges, restrictions, and conditions to those shares. The authorized share capital is unlimited in amount, consists of shares with a par value of \$1 each. Members are required to have a minimum of 25 equity shares. The maximum equity shares per member is 500.

#### 12. Related party transactions

##### Key management compensation of the Credit Union

Key management of the Credit Union are defined by IAS 24 *Related Party Disclosures* as those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, including directors and management.

Key management personnel ("KMP") remuneration includes the following expenses:

	2017	2016
Salary and short term benefits	99,358	130,858

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

**12. Related party transactions** *(Continued from previous page)*

Transactions with key management personnel

There are no loans that are impaired in relation to loan balances with KMP.

There are no benefits or concessional terms and conditions applicable to KMP and their family members. There are no loans that are impaired in relation to the loan balances with family or relatives of KMP.

	2017	2016
Aggregate of loans disbursed to KMP	<b>34,300</b>	-

	2017	2016
Interest and other revenue earned on loans to KMP	<b>1,804</b>	-
Total interest paid on deposits to KMP	<b>5,268</b>	5,683

	2017	2016
The total value of member deposits from KMP as at the year-end	<b>323,538</b>	574,696

**13. Capital management**

The Credit Union requires capital to fund existing and future operations and to meet regulatory capital requirements.

The Credit Union is required under provincial legislation to maintain a capital base equal to 8% of the total risk-weighted value of assets; each asset being assigned a risk factor based on the probability that a loss may be incurred on ultimate realization of that asset. At December 31, 2017, the Credit Union had a capital base approximating 27.2% (2016 - 26.6%) of the risk-weighted value.

The Credit Union employs a forward looking capital plan that is reviewed by management and the Board of Directors. The capital plan forecasts the Credit Union's capital position over a five year period. The capital plan dictates management's approach to growth, loan mix, credit quality, fixed assets, profitability objectives, and dividend/patronage rebate policy, and has a significant influence on member service objectives. It also establishes the criteria to maintain a cushion beyond the minimum statutory capital requirements. Management and the Board of Directors ensure the Credit Union's investment and lending policy and credit risk profile reflect loan portfolio composition and levels of risk that are consistent with the Credit Union's capital resources and objectives.

There has been no change in the overall capital requirements strategy employed during the year ended December 31, 2017.

	2017	2016
<b>Primary capital</b>		
Retained earnings	<b>1,735,469</b>	1,676,144
Equity shares	<b>660,198</b>	650,389
Deferred income tax asset	<b>(12,000)</b>	(9,000)
	<b>2,383,667</b>	2,317,533
<b>Secondary capital</b>		
Share of system retained earnings	<b>239,443</b>	220,028
Capital base	<b>2,623,110</b>	2,537,561

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

14. Fair value measurements

**Recurring fair value measurements**

The Credit Union's assets and liabilities measured at fair value on a recurring basis have been categorized into the fair value hierarchy as follows:

	2017 Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
<b>Financial assets at fair value through profit or loss</b>				
Cash and cash equivalents	1,146,020	1,146,020	-	-
Investments - Central 1 term deposits	2,405,555	2,405,555	-	-
<b>Available-for-sale financial assets</b>				
Investments - Central 1 shares	129,100	-	129,100	-
	<b>3,680,675</b>	<b>3,551,575</b>	<b>129,100</b>	<b>-</b>
<b>Liabilities</b>				
	-	-	-	-
<b>Total recurring fair value measurements</b>	<b>3,680,675</b>	<b>3,551,575</b>	<b>129,100</b>	<b>-</b>

	2016 Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
<b>Financial assets at fair value through profit or loss</b>				
Cash and cash equivalents	211,957	211,957	-	-
Investments - Central 1 term deposits	2,402,609	2,402,609	-	-
<b>Available-for-sale financial assets</b>				
Investments - Central 1 shares	134,437	-	134,437	-
	<b>2,749,003</b>	<b>2,614,566</b>	<b>134,437</b>	<b>-</b>
<b>Liabilities</b>				
	-	-	-	-
<b>Total recurring fair value measurements</b>	<b>2,749,003</b>	<b>2,614,566</b>	<b>134,437</b>	<b>-</b>

Valuation techniques and inputs for recurring and non-recurring level 2 fair value measurements is as follows:

Fair value measurement	Fair Value	Valuation technique(s)	2017 Inputs
Investments - Central 1 shares	129,100	Fair value approximates par value for Class A shares as transactions occur at par value on a regular and recurring basis.	Value of Class A shares.

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

14. **Fair value measurements** (Continued from previous page)

Fair value measurement	Fair Value	Valuation technique(s)	2016 Inputs
Investments - Central 1 shares	134,437	Fair value approximates par value for Class A shares as transactions occur at par value on a regular and recurring basis.	Value of Class A shares.

**Asset and liabilities for which fair value is only disclosed**

The following table analyses within the fair value hierarchy the Credit Union's assets and liabilities (by class) not measured at fair value at December 31, 2017 but for which fair value is disclosed:

	2017 Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
Member loans receivable	28,156,003	-	28,156,003	-
<b>Total assets</b>	<b>28,156,003</b>	<b>-</b>	<b>28,156,003</b>	<b>-</b>
<b>Liabilities</b>				
Member deposits	28,737,954	-	28,737,954	-
Borrowings	1,000,404	-	1,000,404	-
Accounts payable and accrued liabilities	36,368	-	36,368	-
<b>Total liabilities</b>	<b>29,774,726</b>	<b>-</b>	<b>29,774,726</b>	<b>-</b>
	2016 Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
Member loans	26,670,830	-	26,670,830	-
<b>Total assets</b>	<b>26,670,830</b>	<b>-</b>	<b>26,670,830</b>	<b>-</b>
<b>Liabilities</b>				
Member deposits	28,653,931	-	28,653,931	-
Borrowings	500,405	-	500,405	-
Accounts payable and accrued liabilities	40,803	-	40,803	-
<b>Total liabilities</b>	<b>29,195,139</b>	<b>-</b>	<b>29,195,139</b>	<b>-</b>

**15. Financial instruments**

All significant financial assets, financial liabilities and equity instruments of the Credit Union are either recognized or disclosed in the financial statements together with other information relevant for making a reasonable assessment of future cash flows, interest rate risk and credit risk.

***Credit risk***

Credit risk is the risk of loss resulting from the failure of a borrower or counterparty to honour its financial or contractual obligations to the Credit Union. Credit risk primarily arises from loans receivable. Management and the Board of Directors review and update the credit risk policy annually. The Credit Union's maximum credit risk exposure before taking into account any collateral held is the carrying amount of loans as disclosed on the statement of financial position.

Concentration of credit risk exists if a number of borrowers are engaged in similar economic activities or are located in the same geographical region. Geographical risk exists for the Credit Union due to its primary service area being Richmond, British Columbia and surrounding areas.

The Credit Union uses a risk management process for its credit portfolio. The risk management process starts at the time of a member credit application and continues until the loan is fully repaid. Management of credit risk is established in policies and procedures by the Board of Directors.

The primary credit risk management policies and procedures include the following:

- Loan security (collateral) requirements;
- Security valuation processes, including method used to determine the value of real property and personal property when that property is subject to a mortgage or other charge;
- Maximum loan to value ratios where a mortgage or other charge on real or personal property is taken as security;
- Borrowing member capacity (repayment ability) requirements;
- Borrowing member character requirements;
- Limits on aggregate credit exposure per individual and/or related parties;
- Limits on concentration to credit risk by loan type, industry and economic sector;
- Limits on types of credit facilities and services offered;
- Internal loan approval processes and loan documentation standards;
- Loan re-negotiation, extension and renewal processes;
- Processes that identify adverse situations and trends, including risks associated with economic, geographic and industry sectors;
- Control and monitoring processes including portfolio risk identification and delinquency tolerances;
- Timely loan analysis processes to identify, access and manage delinquent and impaired loans;
- Collection processes that include action plans for deteriorating loans;
- Overdraft control and administration processes; and
- Loan syndication processes.

***Credit commitments***

The Credit Union participates in various commitments and contingent liability contracts. The primary purpose of these contracts is to make funds available for the financing needs of customers. These are subject to normal credit standards, financial controls, risk management and monitoring procedures. The contractual amounts of these credit instruments represent the maximum credit risk exposure without taking into account the fair value of any collateral, in the event other parties fail to perform their obligations under these instruments.

The Credit Union makes the following instruments available to its members:

- (a) guarantees and standby letters of credit representing irrevocable assurances that the Credit Union will pay if a member cannot meet their obligations to a third party;
- (b) commitments to extend credit representing unused portions of authorizations to extend credit in the form of loans, lines of credit, guarantees or letters of credit.

As at year-end, the Credit Union had no outstanding financial instruments subject to credit risk.



# Compensation Employees Credit Union

## Notes to the Financial Statements

For the year ended December 31, 2017

### 15. Financial instruments (Continued from previous page)

#### Market risk

Market risk is the risk of loss in value of financial instruments that may arise from changes in market factors such as interest rates, equity prices and credit spreads. The Credit Union's exposure changes depending on market conditions. Market risks that have a significant impact on the Credit Union include fair value risk and interest rate risk. The Credit Union is not significantly exposed to currency risk or other price risk.

#### Interest rate risk

Interest rate risk relates to the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Credit Union incurs interest rate risk on its loans and other interest bearing financial instruments. The Credit Union does not hedge its interest rate risk. See below for further information on interest rate sensitivity.

#### Contractual repricing and maturity

All financial instruments are reported in the schedule below based on the earlier of their contractual repricing date or maturity date. The schedule below does not identify management's expectations of future events where repricing and maturity dates differ from contractual dates.

					2017	2016
	<i>Within one year</i>	<i>One to four years</i>	<i>Greater than four years</i>	<i>Non-Interest Sensitive</i>	<i>Total</i>	<i>Total</i>
<b>Assets</b>						
Cash and cash equivalents	1,033,876	-	-	112,144	<b>1,146,020</b>	211,957
Average yield %	0.94	-	-	-	0.85	0.42
Investments	2,400,000	-	-	134,655	<b>2,534,655</b>	2,537,046
Average yield %	1.32	-	-	-	1.25	0.61
Member loans receivable	6,198,238	16,767,357	5,441,003	36,798	<b>28,443,396</b>	28,750,549
Average yield %	3.54	3.06	4.23	-	3.38	3.41
	<b>9,632,114</b>	<b>16,767,357</b>	<b>5,441,003</b>	<b>283,597</b>	<b>32,124,071</b>	31,499,552
<b>Liabilities</b>						
Member deposits	26,429,059	1,833,014	-	442,339	<b>28,704,412</b>	28,656,540
Average yield %	1.11	1.69	-	-	1.15	1.55
Borrowings	1,000,000	-	-	-	<b>1,000,000</b>	500,000
Average yield %	2.01	-	-	-	2.01	1.41
Accounts payable and accrued liabilities	-	-	-	36,368	<b>36,368</b>	40,803
	<b>27,429,059</b>	<b>1,833,014</b>	<b>-</b>	<b>478,707</b>	<b>29,740,780</b>	29,197,343

Based on the current financial instruments, it is estimated that a 1.0% increase in the interest rate would increase financial margin by \$6,000 (2016 - \$5,000). A 1.0% decrease in the interest rate would decrease financial margin by \$6,000 (2016 - \$5,000).

#### Liquidity risk

Liquidity risk arises from the inability to generate or obtain the necessary cash or cash equivalents in a timely manner, at a reasonable price, to meet commitments as they come due. In particular, the risk arises from failure to meet the Credit Union's day-to-day obligations, including claims on the Credit Union and operational demands.

The Credit Union uses different risk management processes to manage liquidity risk. The acceptable amount of risk is defined by policies approved by the board and monitored by the Investment & Lending Committee.

The assessment of the Credit Union's liquidity position reflects management's estimates, assumptions and judgment pertaining to current and prospective specific and market conditions and the related behaviour of its members and counterparties.

**Compensation Employees Credit Union**  
**Notes to the Financial Statements**  
*For the year ended December 31, 2017*

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**15. Financial instruments** *(Continued from previous page)*

The Credit Union manages its liquidity position from three perspectives:

- Structural liquidity risk, which addresses the risk due to mismatches in effective maturities between assets and liabilities, more specifically the risk of over reliance on short-term liabilities to fund long-term illiquid assets;
- Tactical liquidity risk, which addresses the day-to-day funding requirements;
- Contingent liquidity risk, which assess the impact of sudden stressful events and the Credit Union's responses thereto.

The primary liquidity risk policies and procedures include the following:

- Liquidity risk management framework to measure and control liquidity risk exposure;
- Measurement of cashflows;
- Maintain a line of credit and borrowing facility with Central 1;
- Maintenance of a pool of high quality liquid assets;
- Monitoring of single deposits and sources of deposits;
- Monitoring of term deposits.

**16. Commitments**

During the year, the Credit Union entered into a contract for the purchase and implementation of a new banking system. The conversion is expected to take place during 2018, with approximate total costs of \$170,000.

**17. Comparative figures**

Certain prior year figures have been reclassified to conform to the current year's presentation.